### A NON-PROFIT 501(c) 3 ORGANIZATION





## **Mission Statement**

#### STARDUST BUILDING SUPPLIES, A VOLUNTEER

ORGANIZATION, HELPS FAMILIES AND NON-PROFIT

ORGANIZATIONS THROUGH MARKETING REUSABLE

MATERIALS AND PROVIDING OTHER RELATED

SUSTAINABILITY PROGRAMS WHILE HAVING A POSITIVE

IMPACT ON OUR ENVIRONMENT.



# Stardust Building Supplies

## **TWO LOCATIONS**

#### **PHOENIX**

4240 West Camelback Road (43<sup>rd</sup> Ave & Camelback)

#### **MESA**

1720 West Broadway Road Suite 101 (Broadway, East of Dobson)

### (480) 668-0566

WWW.STARDUSTBUILDING.ORG



# WHAT WE DO



#### WHAT WE DO

#### Stardust Non-Profit Building Supplies is a unique non-profit 501 (C) 3 organization consisting of:

- > Two stores similar in set up to a large format home improvement center but on a smaller scale
- > Quality new and used building materials sold at prices that target affordability for low and fixed income home owners
- > Programs that assist and support our community and the efforts of housing and shelter organizations working with disadvantaged youth, adults and families
- > Working partnerships/relationships with other non-profit groups, government agencies and valley businesses to promote communities and the environment
- > Valley-wide pickup of donated materials and a charitable donation receipt for those donations

The concept that Stardust embodies is that of "A Hand Up – Not a Hand Out ". Individuals, businesses or organizations can call with their donations and have reusable building materials picked up by our truck. We leave a contribution letter with them and bring the merchandise to the store to be cleaned up and placed on the sales floor. The merchandised is target priced so it is affordable to economically disadvantaged families and individuals in low-income neighborhoods throughout the Phoenix valley. (Usually 50% to 80% or more below regular retail.)

Donated reusable materials are kept from being dumped in our landfills and instead sold to our customers or donated to other non-profit shelter or housing organizations that need assistance. People buying from the store do not feel as if they are scrounging for scraps but rather shopping at a nice store with quality merchandise. Revenues generated from sales are used to fund the operation, our community outreach programs and to assist other non-profit housing and shelter groups. We are self-sustaining and only require additional funding or cash donations for expansion of our programs or facilities.

Programs such as "Angels On Call" will provide experienced, skilled, volunteer labor to repair critical safety, security or quality of life situations. Parts or products used will be furnished at no charge from the store or from corporate sponsors. This service will focus on low or fixed income homeowners referred to us by organizations such as shelters, churches and government agencies.

#### Among the many advantages of Stardust Building Supplies are:

- > Providing a sustainable system to eliminate the wasteful disposal of reusable building materials thereby having a significant impact on landfills.
- > Providing funding for other housing and shelter groups to expand their reach and scope in providing for the economically disadvantaged.
- Providing materials needed by startup or under funded charity organizations to support their community out reach efforts.
- > Providing programs such as "Angels on Call" and Computers for Kids to further extend our assistance to families and individuals within our communities.







# HOW WE DO IT



#### OUR SECRET TO SUCCESS ?

#### Doing it for the right reasons.

Seeing the need to save tons of reusable construction waste from destruction, Stardust was formed by a handful of visionaries. Even they did not see the impact on the community and the environment, Stardust would ultimately have. Stardust, being a 501 (c) 3 organization, is able to offer contractors, builders, remodelers, manufacturers and others an alternative to dumping their unusable materials; saving them time, money and space. By calling us they can have their "bone yards" full of materials picked up and taken away. They receive a charitable donation receipt allowing them possible tax savings rather than paying all the costs associated with normal disposal procedures. Rather than paying labor to handle the material, transportation costs and disposal fees, the time to make a phone call is the only cost necessary. Valuable space is cleared that can be used in more productive ways and the donated materials are going to help low or fixed income homeowners rather than being forever buried in a landfill.

All of the material we pick up is diverted from landfills and into the hands of valley homeowners who need them. Stardust has, to date, diverted almost 2,000,000 pounds of reusable materials from local landfills.

We then place these materials in our 25,000 square foot home improvement type store and sell them at prices targeted towards affordability for low and fixed income homeowners. The revenues we generate keep us self-sustaining and support our community outreach programs. We also donate much needed building supplies to other non-profit housing and shelter groups so we can support their community outreach efforts as well. During 1999 and 2000, Stardust has donated over \$450,000 worth of materials to almost 75 different non-profit groups.

Helping the environment, supporting the community, offering money saving alternatives to valley businesses, assisting and supporting valley non-profit groups, networking with local and state government agencies to provide services to their constituents, neighborhood revitalization and much more. The vision keeps growing.



# HOW WE CAN HELP YOU

(WIN – WIN – WIN – WIN – WIN)



### OUR PROPOSAL

Now that you have decided to begin demolition on your existing home and build the home of your dreams, you have an opportunity that few have had in this sort of situation in the past. As you undoubtedly have already determined, the cost of tearing down the existing structure is a substantial part of the expense of your project. Typically the entire structure is bull dozed, loaded into trucks and carted off to a local landfill where it becomes part of an environmental problem. Land is a precious commodity and should not be used any more than necessary to bury our unwanted garbage. Much of the material destroyed in this process is still usable and desperately needed by less fortunate families and individuals within our community. This is where Stardust can help you and the community.



Stardust will provide a crew to remove all the reusable materials from the house before they are destroyed by the demolition process. We will truck the materials back to our store to be used for programs to support our community. Neither the homeowner nor the contractor incurs any additional cost and the homeowner receives a charitable deduction receipt for the materials removed. Many times the tax deduction can offset the cost of the demolition or even more, depending on the estimated value you and your accountant attach to the donated materials.

All we require is three days of access to the home prior to the demolition process to remove what can be reused, and your permission to do so. The benefits are obvious and the rewards beyond measure. Please consider the possibilities and give us a call to schedule a crew today.



## TOP 10 HOMEOWNER BENEFITS

- 1. We are a 501(C)3 so you get a charitable donation receipt
- 2. We have valley wide pickup saves disposal fees and hassles
- 3. You help the less fortunate by donating your reusable home improvement materials
- 4. You support the environment by sending less materials to the land fill
- 5. Offset some of the cost of your remodel with a charitable tax deduction
- 6. Some of your donated materials go to assist housing and shelter groups
- 7. Revenues produced from your donated materials fund Angels on Call and Computers for Kids
- 8. Excess revenues from your donated materials are put back to work in the community through other non-profit housing and shelter groups
- 9. Your neighbors will be impressed with your philanthropy
- 10. You can sleep better at night knowing you helped make the world a better place in which to live



## **TOP 10 CONTRACTOR BENEFITS**

- 1. We have valley wide pickup saves disposal fees and hassles
- 2. We are a 501(C)3 so we can give a charitable donation receipt
- 3. Your "secret" weapon (Stardust) can be an added incentive for potential customers
- 4. You clear out valuable space in your bone yard
- 5. You support the environment by sending less materials to the land fill
- 6. Some of your donated materials go to assist housing and shelter groups
- 7. Revenues produced from your donated materials fund Angels on Call and Computers for Kids
- 8. Excess revenues from your donated materials are put back to work in the community through other non-profit housing and shelter groups
- 9. Your customers will love you for your wisdom and insight
- 10. You can sleep better at night knowing you helped make the world a better place in which to live



## OUR COMMITMENT

- We will perform our duties courteously and with respect to the homeowners property and privacy
- We will remove all reusable materials in the time allowed and deliver a charitable donation receipt for all materials we receive
- We will remove all materials from the job site at no cost to the contractor or the homeowner
- We will use the materials you donate to support the community in which we live
- We will use the materials you donate to assist other community service organizations in their missions and outreach



# ENVIRONMENTAL IMPACT

(DON'T WASTE - DONATE!)



## STARDUST BUILDING SUPPLIES

# REUSE\RECYCLE



## ENVIRONMENT

**NEIGHBORHOODS** 

RESTORE

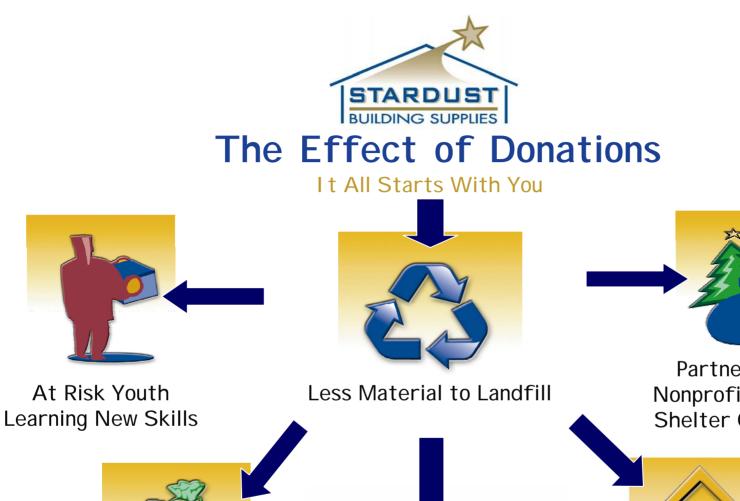
## SUPPORT

COMMUNITY



#### OUR EFFORTS INCLUDE:

- An in-store Environmental Information Center
- Brochures to convey the benefits of reuse
- Newsletters with helpful hints, the impact on our community and coming events
- Trade Show presentations to explain the cycle of reusable products
- Public service announcements to increase consumer and producer awareness
- Message exposure daily during Valley-wide pickups



Materials and Revenues Back to the Community

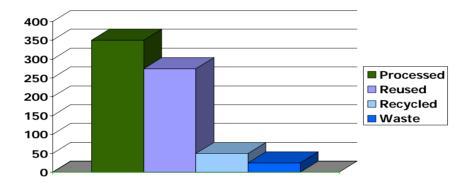
> Up to 80% Savings For Shoppers

Partnerships with Nonprofit Housing and Shelter Organizations

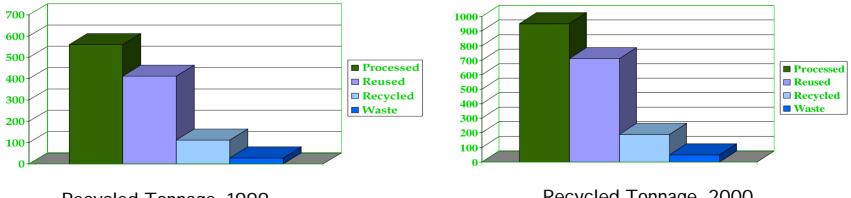




## **RECYCLE - REUSE - RESTORE**



Recycled Tonnage, 1998 - First Year of Operation



Recycled Tonnage, 1999

Recycled Tonnage, 2000



**Target Audiences** 

#### Inflow-Producers of Potential Waste

- > Developers
- Manufactures
- Distributors
- Homeowners
- Remodelers
- Corporations
- Homebuilders
- General Contractors

**Outflow - Consumers of Recycled Materials** 

- Statewide consumers
- Low/Fixed income community residents in need
- Non-profit charities
- Home improvement related businesses
- Remodeling/Construction industry



# WHO WE SUPPORT

(SO FAR)



#### **Organization To Whom We Have Donated**

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1	Affordable Accessible Homes	37	Living Stones of Jesus Church
2	Agape Family Development Center	38	Love in the Name of Christ
3	Angels on Call	39	Lutheran Social Ministry of the Southwest
4	Apostolic Assembly of Faith	40	Make a Difference
5	AZ Acadamy of Science and Technology	41	Mothers Against Gangs
6	AZ Clean and Beautiful	42	New Hope Community Church
7	AZ Baptist Childrens Services	43	Operation Santas Helper
8	Arizona Pathways	44	Palomino Elementary School
9	A Place Called Home	45	Pelms House
10	Begin to Dream Christian Discipleship	46	Phoenix Clean and Beautiful
11	Individual - John Bracken	47	Phoenix Prep
12	Church of Filmore	48	Phoenix Rehabilitation Corporation
13	Church of the Nazarene	49	Rainbow Valley Christian Center
14	Changes	50	Rhema Christian Center
15	City in the Desert Metro Church	51	Scottsdale Foundation For the Handicapped
16	Christmas in April	52	St Andrews
17	Crossroads for Women	53	Stardust House
18	Destiny of Life	54	Sunburst Ministries
19	Elderly Housing	55	Sonburst Discipleship
20	Encouragement Inc.	56	Seven Y's
21	Farm at South Mountain	57	The Shanti Group
22	Faith Community Church	58	The Strong Tower
23	Faith House	59	St Agnes
24	Feed My Sheep Ministries	60	Sober Homes
25	Fiddlers Dream Coffee House	61	Trinity Freewill Baptist Church
26	Foundation for Burns and Trauma	62	Individual - Rhonda and Bob Travis
27	Goodwill	63	Victory Outreach
28	Town of Guadelupe (Youth Build & Other Projects)	64	AZ Center for the Blind
29	Homeward Bound	65	Community Housing Partnership
30	Harvest Time Church	66	The Family School
31	Headstart	67	Make A Difference Foundation
32	Help Elevate Life for Pets	68	Tumbleweed Childrens Center
33	Habitat for Humanity	69	Mercy Services Childrens Program
34	Horse's Help	70	Family Services Agency
35	Iglesia Evangelica Dios Con Nosotros	71	Christ Child Society
36	Jesus on the Way to Galilee Corp.	72	Kinesel School Reading Program



## **PROGRAMS**

(MORE THAN JUST A PRETTY FACE)



## "ANGELS ON CALL"

- A new program that fills quality of life, safety and security home improvement needs within the community for low\fixed income home owners and under funded nonprofit community organizations
- Skilled volunteers within the community are able to volunteer their time and help their neighbors
- The program uses many of our materials which have been diverted from landfills
- Involves Corporate Sponsor funding, other non-profit organizations and volunteers for each neighborhood project



## ANGELS ON CALL

THE CREW



THE OWNERS









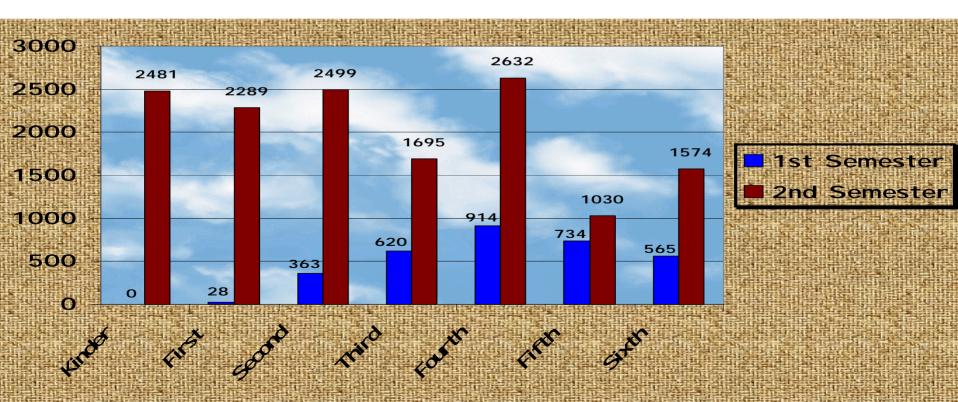
"ANGELS" AT WORK





## **COMPUTERS FOR KIDS PROGRAM**

Refurbished computers donated to elementary aged children in inner city schools are having an impact on the number of books read. It is expected that there will also be a significant improvement in the drop out rate which currently is above 70% in some cases. Children are able to earn computers by increasing their reading, and then are tested on what they have read.





## **COMPUTERS FOR KIDS**



READING PROGRAMS

**OPPORTUNITY** 

TECHNOLOGY

LOWER DROPOUT

RECYCLING

FAMILY LEARNING

**BETTER JOBS** 

BRIGHTER FUTURES





# **TESTIMONIALS**

(WHAT PEOPLE ARE SAYING)



1) A school district in a very low-income area was desperately in need of computers. This came to our attention only a few days after we received a large donation of computers from the Dial Corporation. We donated the computers the very next week. Barbara, the schools Social Worker writes: " These were very generous gifts that were greatly needed by our school community. Because of giving individuals, such as yourselves, we are able to provide items such as these for those in need."

2) Terry and his wife are two individuals with big hearts. They have taken it upon themselves to donate two bikes per month to the reading program of an inner-city school. We heard about his efforts and offered to donate 24 computers to his project. The schools Principle says: *"In a school where only 25% of those beautiful innocent children are expected to ever graduate from high school, Terry's efforts and those of his wife are making a huge impact on improving reading skills."* 

**3)** Mercy Housing came to us as a result of a Neighborhood Alliance Meeting, with a request for computers. After receiving the 20 computers, Dalynn, the Community and Resident I nitiatives Coordinator said: *" These computers will be used to establish four on-site computer training facilities that will give computer access and training to more than three hundred and fifty households and approximately two hundred children. These households include low-income families and children, seniors and individuals effected by HIV/AIDS. Your contribution is truly appreciated and will make a difference in the lives of those in need".* 



4) Discovering the needs of a downtown Residential Care Center for building materials to renovate their facilities kitchen, Stardust donated most of the needed materials. The Director wrote back to us, saying: *"I want to thank you for your recent generous gift. Without your generosity we simply could not provide rehabilitative services to men recovering from drug and alcohol addictions. Your gift will provide tremendous help to us in renovating our kitchen. When we complete this kitchen we will be able to serve three meals daily to about 70 men."* 

5) The City of Glendale's Community Volunteer Program was in need of paint for community service projects for their Make a Difference '99 Serve a Thon. The paint was to be use to paint the homes of elderly and low income citizens. The Community Volunteer Project Coordinator writes: *"The City always benefits when community agencies are willing to work collaboratively for a common purpose. On behalf of the Neighborhood Partnership staff, thanks again for your support."* 

6) The Chris-Town Academy had this to say about our recent donation to their program: " On behalf of the Chris-Town Academy, I would like to extend our warmest thanks for donating the refrigerator to the Academy. Without the refrigerator, our "Freezer to Microwave" program would not be able to function. This program accepts donated food from local business that allows a majority of our students to have a meal for the day. Many of our students are economically challenged and support families of their own. Our program is set up so they too can take food home to needy family members. The "Freezer to Microwave" program is an essential program at the Academy and when our refrigerator broke down, it was put on hold and our students were effected."



# PARTNERS AND SUPPORTERS



#### FRIENDS OF STARDUST AND THOSE WHO HAVE SUPPORTED US

- Adair Plumbing
- > Arizona Clean and Beautiful
- > Arizona Department of Environmental Quality
- Arizona Multi Housing Association
- Arizona Tile
- Arizona Wholesale
- Bank One
- Benchmark Marble
- Bold I mpressions
- Brinton and Cook
- Brown and Sons Electrical
- City of Mesa
- City of Glendale
- City of Phoenix
- > Creative Kitchens
- > Darre Builders
- Del Web
- Dial Corporation
- Discount Window
- Ecologic Foundation

- Environmental Protection Agency
- Farnsworth Wholesale
- Harrison Trust Bank
- ➤ Home Depot
- Inside Jobs
- Intel
- Kitchell
- ➤ Kitchen and Bath Depot
- Kellogg Foundation
- Lowes
- Maricopa County Environmental Services
- > Marlin Mechanical
- MCW Holdings
- Morgan Construction
- Motorola
- National Association of Remodelers
- Nina Mason Pulliam Trust
- Phoenix Clean and Beautiful
- Phoenix Job Corp
- Rembrandt Countertops
- Republic West

- SAY I T BIG
- Scuderi Tile
- Settles Custom Woodwork
- Skywest Properties
- Stardust Foundation
- Strategic Alliance
- ➢ The Great Indoors
- ➤Thornwood Furniture
- ≻ TV 3
- ≻ TV 12
- > Weyerhaeuser



# **WE NEED YOUR HELP**

(WHAT YOU GIVE WILL HELP MANY)



## How You Can Help

#### 1) Donations:

Building Materials, Furniture, Appliances, Computers, Office Furniture Cash – needed to maintain, expand, add programs to benefit the community

#### 2) Store and "Angels on Call" Volunteers:

Sales volunteers with knowledge of the building trades. Skilled trades people for "Angels on Call" projects. Phone and clerical volunteers – computer knowledge helpful. Product stocking volunteers and general maintenance volunteers.

#### 3) Board Member Volunteers:

Board of Directors Advisory Board Committee Members

#### 4) Spread the Word:

To those who will benefit from our materials To groups in need of assistance To those who can help our cause







Everyone deserves a bright future.

" A Hand Up Not A Hand Out "

- Recycling building materials destined for the land fills into the hands of those in need
- Providing opportunity to at-risk youths to learn new, marketable skills
- Providing affordable new and gently used home improvement materials to families and individuals attempting to improve their living conditions

Providing assistance to nonprofit housing groups and to many shelter groups

### A NON-PROFIT 501(c) 3 ORGANIZATION

