US ERA ARCHIVE DOCUMENT

Tribal Casino Efficiency (or Pollution Prevention)

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Make Change Appealing:



Three Rules:

#1 Frame the Business Decision

- #2 Reduce, then Reuse, then Recycle
- #3 Move Closer to the Source (Purchase)



#1 Frame the Business Decision

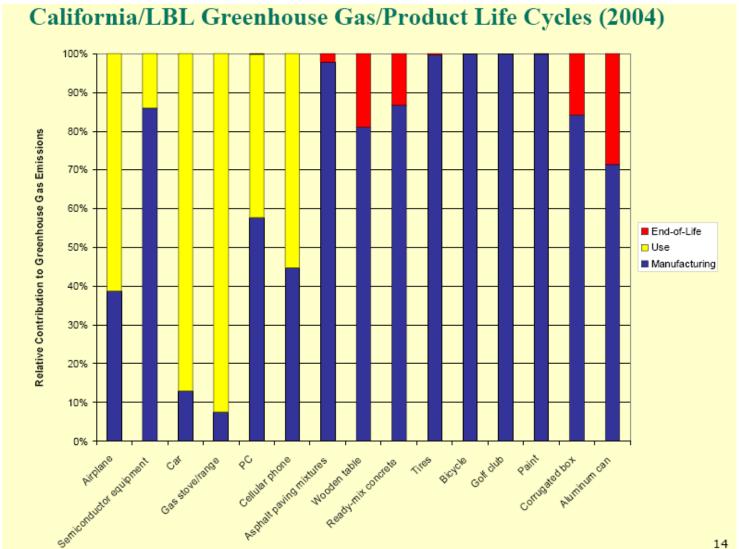
- Grows Business
 - Better customer experience
 - Attracts customers
- Saves Money
 - Supplies last longer
 - Less waste
- Makes Job Easier
 - Better ergonomics
 - Worker satisfaction/pride

- Works Better
 - Cleaner
 - Quieter
- Works Faster
 - Increases throughput
 - Decreases labor

...and yes, environmental benefit too...



#2 Reduce, then Reuse, then Recycle

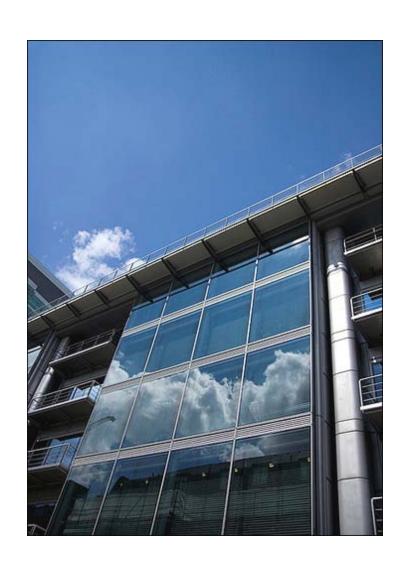




#3 Move Closer to the Source (Purchase)

Green Building is Best...

- Become part of the planning and design process
- Decision makers want to know: how does it:
 - Improve Customer Experience?
 - Decrease Operational Cost?
 - ...and maybe...
 - Enhance Community Perception?
 - Reduce Environment Impact?
- Remodeling and expansion always ongoing





Making the Business Case

- Speak the Language and Understand Motivators
 - Cost
 - Customer Experience
 - Community Perception
 - Compliance/Regulatory
- Know Your Numbers
 - ROI Return on Investment
 - Simple Payback
 - Purchase Cost vs. Total Cost to Operate





Focus Areas

Energy:

- Lighting: Operation & LED and Fluorescent
- HVAC: Operation
- Hot Water: kitchen, guest rooms

Water:

- Kitchen Dishwashing
- Landscaping
- Bathrooms

Solid Waste:

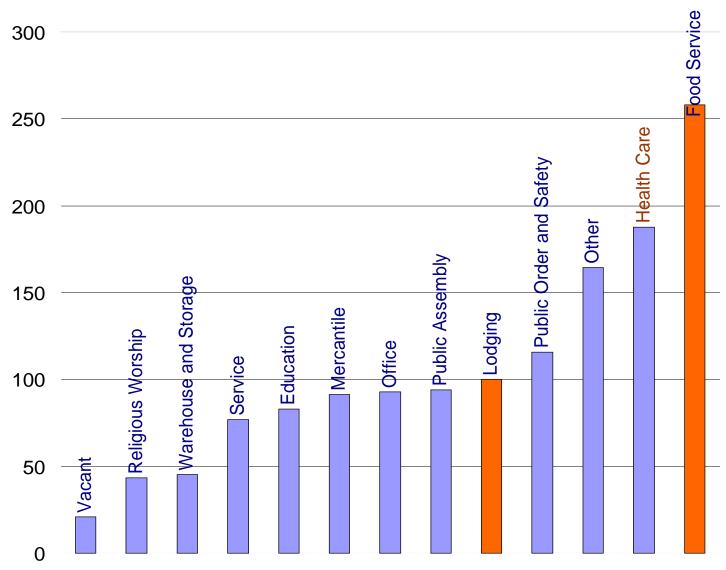
- Food Waste
- Diverting Recyclables
- Bathrooms
- Green Waste/Landscaping







Energy Use Intensity By Building Type





Energy Use Data:

Casinos can use 5+ times as much per sq.ft. (351 kw-hr/sq.ft./year) as the average large hospital
 (EnergyServices. March 2006. Casino Energy Management Fact Sheet.
 www.wapa.gov/es/pubs/fctsheet/casino%20fact%20Sheet.pdf)

• Hospitality and Lodging (Energy and Environment Benchmark for Hotel Industry. 2006. Engineering.

www.fhrai.com/BenchMark/Engineering.asp)

Space heating	31%
Water heating	17%
Cooling	15%
Lighting	20%
Kitchen	10%
Elevators	3%
Other	4%



Water Use Data: Distribution

Water Use Area	Hagler Bailly
Guest Rooms	33%
Kitchens/Coldrooms	18%
Landscaping	15%
Public Bathrooms	15%
Laundry	11%
Building Operation	5%
Pool	3%
	100%
MED STATES	

Solid Waste Data: Generation Rates

Hotels/Lodging Waste Generation CIWMB. Waste Disposal Rates for Business Types www.ciwmb.ca.gov/WasteChar/DispRate.htm

- 2.1 tons/employee/yr
- 35 45% of municipal solid waste is from commercial sources

EcoPurchasing Guide for Hotels and Motels, Univ. of Fla. www.ciwmb.ca.gov/WasteChar/WasteGenRates/Service.htm

- Restaurants: 1 lb/seat/day, 17 lb/employee/day
- Hotels: 2-4 lbs/room/day of solid waste



Solid Waste Data: Hospitality

Component	CIWMB	Mohegan
Food/organics	37.1%	37.5%
Grease		1%
Cardboard	5.7%	7%
Glass bottles and containers	9.9%	4.5% ("commingled
Metal	3.2%	recyclables")
Paper	31.4%	50% ("trash")
Plastic	10.4%	
Const & Demo)	1.2%	
	100.0%	100.0%

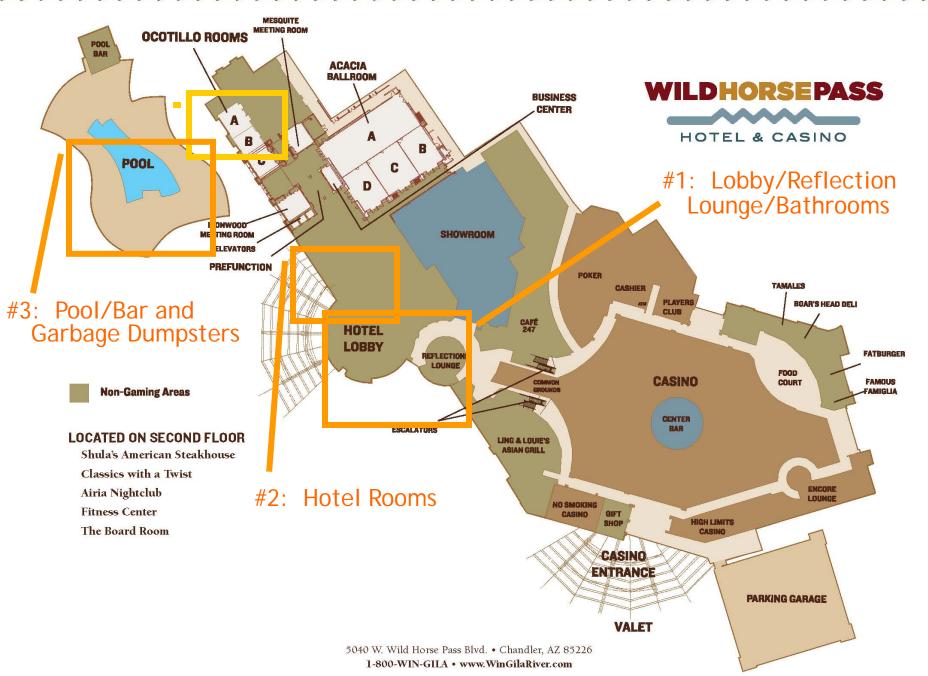




Tribal Casino P2 Assessments

- Six P2 assessments conducted to date in CA
 - Pre-visit data collection
 - 1 day visit
- Free assistance from EPA Region 9, not compliance-related
- Small and large casinos
- Report includes a "menu" of 3-5 projects
- Include:
 - Cost analysis (based on facility data)
 - Challenges
 - How? Implementation
 - Vendors/Resources





Mini-Assessment Exercise

- 1. Pick a focus media (water, solid waste, or energy) for each area
- 2. Evaluate "efficiency features and opportunities" compared to your facility
 - Centrally controlled thermostats, low flow toilets
 - Is data collected? Tracked? Managed?
- 3. Business Case: What data is needed?
 - Cost analysis (based on facility data)
 - Challenges
 - Implementation
 - Vendors/Resources



Mini-Assessment Exercise (cont.)

- Newly-Opened Casinos/Hotels:
 - Look for fine tuning/shakeout issues
 - Focus on operations, then equipment
- Older Facilities
 - Get in on remodeling plans
 - Set up replacement programs; e.g., CFLs, LED lights
- Find Problems
 - Compliance
 - Ergonomics
 - Cost/Waste



Energy Efficiency - LED Slot Machine Retrofit

- 1. Reduce Energy Use
 - 40-60% less than fluorescents
- 2. Reduce Heat Generation
 - \$1 \$3+/year per LED lamp depending on rates
- 3. Reduce Maintenance
 - 1 to 2 hours/week <u>more</u> for each 100 machines <u>that used</u> LEDs
- 4. Easier/Cheaper Disposal
 - No Universal Waste/Cost

Payback:

- 0.6 years
- \$53 retrofit
- \$86 savings/year





Solid Waste - Hand Air Dryers

- Eliminate <u>cost</u> of purchasing and changing of paper towels; (\$10,000-\$30,000/restroom/yr)
- Reduce most of the labor cost associated with managing solid waste from bathrooms.
- Eliminate housekeeping issues associated with paper towels on the floor and overflowing garbage receptacles

Payback:

- 2 ½ months: light (100 use/day)
- 8 months: heavy (400 use/day)
- \$1,500 installation



