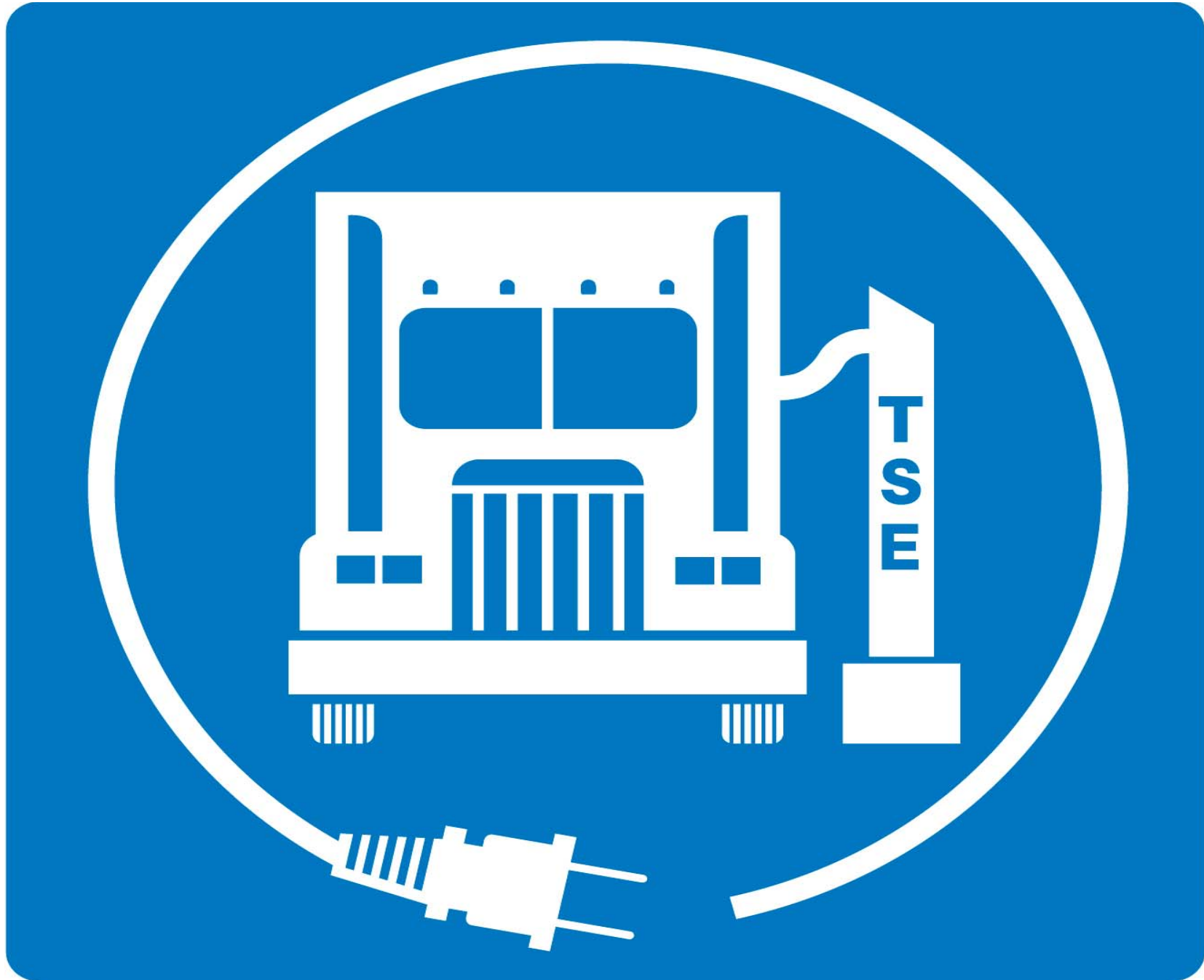


This presentation was provided to the Rocky Mountain Clean Diesel Collaborative (RMCDC).
The RMCDC promotes the reduction of diesel emissions and fuels usage, but does not promote the usage
of specific products or vendors.



Environmental impact of idling trucks

Emissions - 30 Idling trucks will emit an average of;

7,560 tons of NO_x /yr

94,500 tons of CO₂ /yr

930 tons of PM_{2.5} /yr

(Based on an average burn of 1gph)

8% of all truck emissions occur while they are parked and idling

Noise -30 idling trucks can generate about 82 decibels of noise at night

Carbon footprint of idling

- An idling truck generates 45,750 lbs of CO₂ /yr almost 23 tons
- A 30 trucks idling creates a carbon footprint of about 700 tons /yr
- Using AireDock in this scenario, considering the offsetting electric power would generate about 500 tons of carbon credits per year.
 - 1 Cost per ton of total emission reduction averages \$800.00 based on just the first year turnkey cost of the unit--
 $\$18,500.00 / 23\text{tons} = \804.00 per ton
 - 2 Cost of emission reduction with maintenance factored in averages to below \$250.00 per ton each year over the first 5 years.

Note: None of these calculations factor in the revenues generated operationally.

Summarized

Using any study or measuring stick the bottom line is that an idling 5 truck creates 100% more emissions than a not idling truck.



The **AireDock** Unit

Benefits

- Most competitive product available
- Highest performance rating on the market
- Best value for money
- Adaptable to most any lot configuration
- Can be completely self-service or centrally controlled and monitored by a cashier with our RMS system

Attributes	AireDock	IdleAire Out of Business	Cabaire	Envirodock	Shorepower
Full Cab facilities	Yes	Yes	Yes	Yes	None
Heating - BTUs - max	22,000	9,000	5,000	9,000	<i>Provides plug in for your on-board heater</i>
Air Conditioning -BTUs	14,500	12,000	5,000	9,000	None
Face Plate weight - lbs	8	72	20	18	None
Equipment	\$18,500	\$23,000	\$17,500	\$14,500**	6500**
Cabinet Material	Stainless Steel	metal painted	metal painted	metal painted	metal painted
NEMA Approved(electrical)	Full Standard	No	No	No	No
Universal Window Adapter (s)	Yes	Yes	Yes	Yes	None
Credit Card System on unit	Yes	None	None	None	None
Staffing	Not Req'd	Req'd	Not Req'd	Not Req'd	Not Req'd
Fresh Air supply	Yes	No	No	No	N/A
Contamination free *	Yes	No	No	No	N/A
Minutes to Cycle to Heat or Cool -	3	10	20	20	N/A
Severe Weather Tested	Arctic Standard	No	No	No	No

COMPARISON CHART OF ANTI-IDLING PRODUCTS

Attributes	AireDock	IdleAire	Cabaire	Envirodock	Shorepower
Full Cab facilities	Yes	Yes	Yes	Yes	None
Heating - BTUs - max	22,000	9,000	5,000	9,000	(1)
Air Conditioning -BTUs	14,500	12,000	5,000	9,000	None
Face Plate weight - lbs	8	72	20	18	None
Equipment	\$18,500	\$23,000	\$17,500	\$14,500**	6500**
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Credit Card System on unit	Yes	None	None	None	None
Staffing	Not Req'd	Req'd	Not Req'd	Not Req'd	Not Req'd
Fresh Air supply	Yes	No	No	No	N/A
Contamination free *	Yes	No	No	No	N/A
Time to Heat or Cool - minutes	3	10	20	20	N/A
Severe Weather Tested	Arctic Standard	No	No	No	No

(1) provides plugin unit for lead connection to on-board heater (if fitted)

NOTE: Cost basis per ton/yr for PM, CO, NO is less than \$2500.00 for installed AireDock unit.

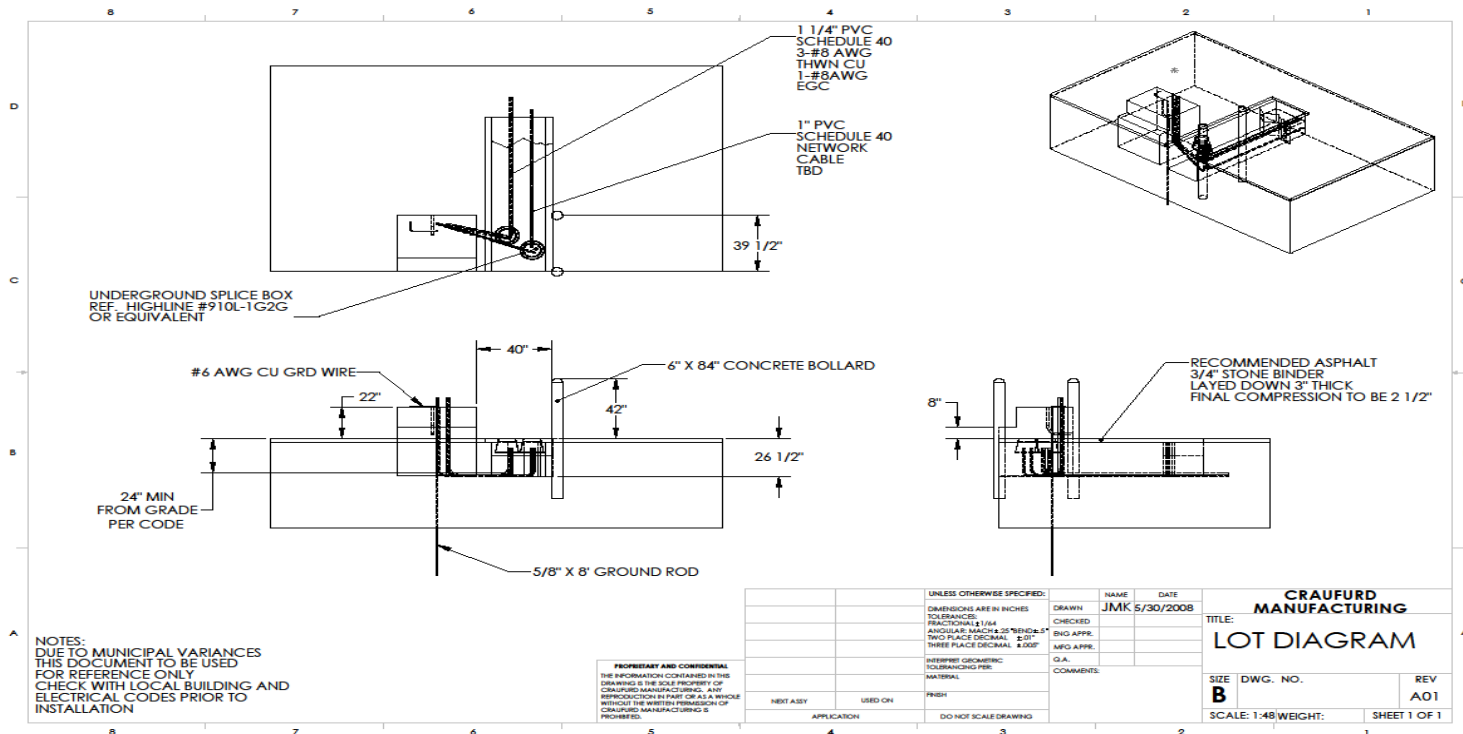
** Price does not include installation

Manufacture of AireDock

- Unlike any our of competitors, Craufurd manufactures the AireDock Unit at their own factory based in Massachusetts (made in USA)
- Designed by Craufurd and built by Craufurd
- Installed only by Craufurd's professional technicians
- Can be maintained by Craufurd or any HVAC technicians.

The AireDock Unit Ease of installation

1. Engineer & build power distribution system
2. Construct cable trenches & build concrete pedestals
3. install and commission AireDock units



View of typical installation in progress



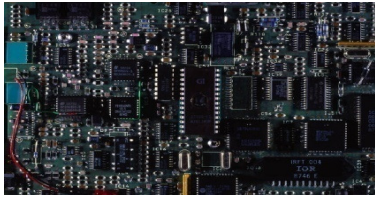


Expense Recovery

Using AireDock's unique facility of credit card processing, the cost of acquisition and operation can be recovered from drivers of parked vehicles.

With Airedock the facility may receive up to 100% of the ongoing revenue depending upon their level of investment.

No need for a central Cashier – we can manage the entire process for you on an ongoing basis, including maintenance and reporting.



OPTIONS



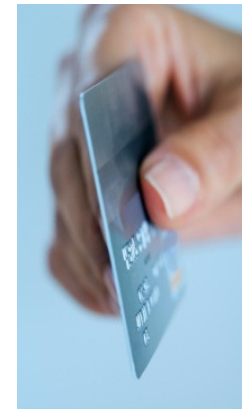
Security Cameras for visual communication with the central facility

A system for alerting the operator of the location that a truck has parked.

Mimic Board having a map of the parking area with a light showing when a space is occupied.

Computer Screen Display having a map of the parking area showing the presence of a vehicle when a space is occupied.

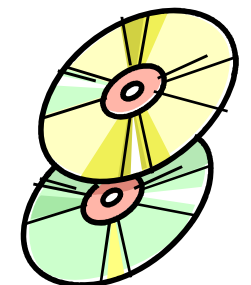
Software can be written and configured to provide a variety of functions such as; times used, billing period, credit card processing, etc.



The software package provided will be able to tell if a space is in use.

The software can also tell if a credit card has been used or not and if it has been accepted.

The system also can note that there is a reservation for that spot by lighting the red light on the Aire-Dock unit.



reserved



The AireDock® Pledge

- *We will support and monitor each installation on an on-going basis to ensure their purpose is maintained*
- *We will provide regular reports on utilization, environmental savings, and financial returns to all participating partners.*
- *We will share revenues generously with the facility owners*
- *We, or our Support Staff, will be there when you need us*
- *We are “Partners” to make everyone a winner in the end*

Business model

Our business model is a true partnership where everyone involved benefits. When receiving grant monies the facility owner must agree that at a predetermined utilization level they will, without further grants, purchase additional units. We know that at a relatively low percentage of utilization the units are profitable. Operators will come to realize in a short period of time that the streaming revenues will support the purchase of additional units.

Ownership of the units, in all cases belongs to the truck stop or facility.

When grants are utilized we will give credit to participating agencies, placing logos or stickers on each unit.

Airedock may participate at any level in the operation. We can do any, all, or none of the ongoing maintenance and reporting per the owners choice.

We monitor and can report to any agency the utilization of all installations. Environmental impact reduction can be calculated by these reports.

This approach allows for a sustainable growth and successful venture for all.

QUESTIONS?

Rate of return on your investments?

Pollution reduction?

Total costs?

Lot space required?

System requirements?



**If you would like more information on how you can be a leader,
with a profitable solution to anti-idling, please call:**

Toll Free 866-771-7446 Mass. or

Bob White

Az-Ca-Co-Ks-Mo-Nm-Nv

Cell: 720-626-1932 Colorado

Email: info@airedock.com , sales@airedock.com



