

# Competition

The basics on competing for EPA assistance programs

November, 2016

# Finding EPA Competitive Opportunities on Grants.gov

- Find current competitive opportunities
  - Synopses includes important info: funding amounts, eligible entities, submission deadline, and more
- Searchable by CFDA, keyword, agency, type of entity, etc
- Sign up for Automatic notifications of opportunities

# Applying on Grants.gov

- Apply online using Grants.gov (required for initial application)
  - Must Register – Obtain DUNs, register with SAM, Setup Username/password, authorization
  - *Ensure when you apply for an opportunity that the DUNS you use is assigned to your organization – if it isn't you may be deemed ineligible*



NEW!

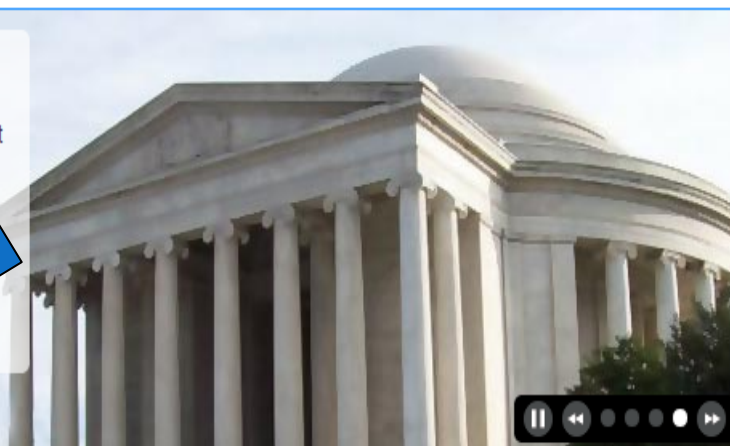
# Applying on Grants.gov Workspace

- Currently two ways of applying
  - Legacy PDF Application Package
  - Workspace
- December 2017: Workspace will be the only method of submitting an application
  - Reuse forms & auto-populate data
  - Detect errors earlier
  - Best submission process for users with connectivity issues
- Learn more about Workspace:  
<http://www.grants.gov/web/grants/applicants/workspace-overview.html>


## Track Your Grants

Grants.gov makes it easy to TRACK your federal grants that you have applied for. Enter the Grants.gov tracking number you received after submitting your application to track processing status.

[Track your Grants » »](#)



## What's New

 [SAMS Quick Start Guide For New Grantee Registration](#) and [SAMS Video Tutorial for New Applicants](#) are tools created by the General Services Administration to assist those registering with the System for Award Management (SAM). If you have questions or concerns about your SAM registration, please contact the Federal Support desk at <https://www.fsd.gov>.

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7/30/13 5:00 PM

Just in time for the roll out of the new look and feel to the Grants.gov website, the Program Management Office has developed a new "Find and Apply" training video. In the video, potential applicants will receive a walk-thru of what to expect once the new site is released. As this is an exciting time for the Program Management Office and our stakeholders, we invite you to take a...

[New Look Coming to Grants.gov](#)  
7/25/13 7:32 PM

On, or about, August 2nd, the Grants.gov website will experience a facelift. Although the look and feel of the site will be different, the content and its functionality will remain the same. As this is an exciting time for Grants.gov, we appreciate your continued support in making it a better experience for our end-users.

[View More Blog Entries »](#)

## Find Open Grant Opportunities

[NEWEST OPPORTUNITIES](#)

[BROWSE CATEGORIES](#)

[BROWSE AGENCIES](#)

[BROWSE ELIGIBILITIES](#)

[View More »](#)

Funding Opportunity Number	Opportunity Title	Agency
<a href="#">AMS-NOP-13-0061</a>	Agricultural Management Assistance Organic Certification Cost-Share Program FY 2013	Agricultural Marketing Service
<a href="#">SA-SYLEP-800-13-GR-51</a>	Saudi Young Leaders Exchange Program	U.S. Mission to Saudi Arabia
<a href="#">G13AS00105</a>	Cooperative Ecosystem Studies Unit, Gulf Coast CESU	Geological Survey
<a href="#">G13AS00109</a>	Cooperative Ecosystem Studies Unit, Great Basin CESU	Geological Survey
<a href="#">G13AS00110</a>	Cooperative Ecosystem Studies Unit, Great Lakes Northern Forest CESU	Geological Survey
<a href="#">NPS-13-NERO-0107</a>	Assessment of natural resource conditions at Hopewell Furnace NHS, Gettysburg NMP, and Eisenhower NHS	National Park Service
<a href="#">PAR-13-300</a>	NLM Express Research Grants in Biomedical Informatics (R01)	National Institutes of Health
<a href="#">PAR-13-301</a>	The Role of the Cytoskeleton in Cellular Aging (R21/R33)	National Institutes of Health

# SEARCH GRANTS

[Search Tips](#) | [Export Results](#)

## BASIC SEARCH CRITERIA:

Keyword(s):

SORT BY:

DATE RANGE:

Funding Opp #:

CFDA Number:

SEARCH

## OPPORTUNITY STATUS:

Open (2065)  Closed (1396)   
Archived (19938)

## FUNDING INSTRUMENT TYPE:

All Funding Instruments  
 Cooperative Agreement (568)  
 Grant (1630)  
 Other (43)  
 Procurement Contract (42)

## ELIGIBILITY:

All Eligibilities  
 City or township governments (1008)  
 County governments (1018)  
 For profit organizations other than small businesses (952)

## CATEGORY:

All Categories  
 Agriculture (31)  
 Arts (see 'Cultural Affairs' in CFDA) (6)  
 Business and Commerce (15)  
 Community Development (29)

## AGENCY:

All Agencies  
 All Agency for International Development (63)  
 All Corporation for National and Community Service (2)

## 1 - 25 OF 2065 MATCHING RESULTS:

« Previous 1 2 3 4 5 6 ... 83 Next »

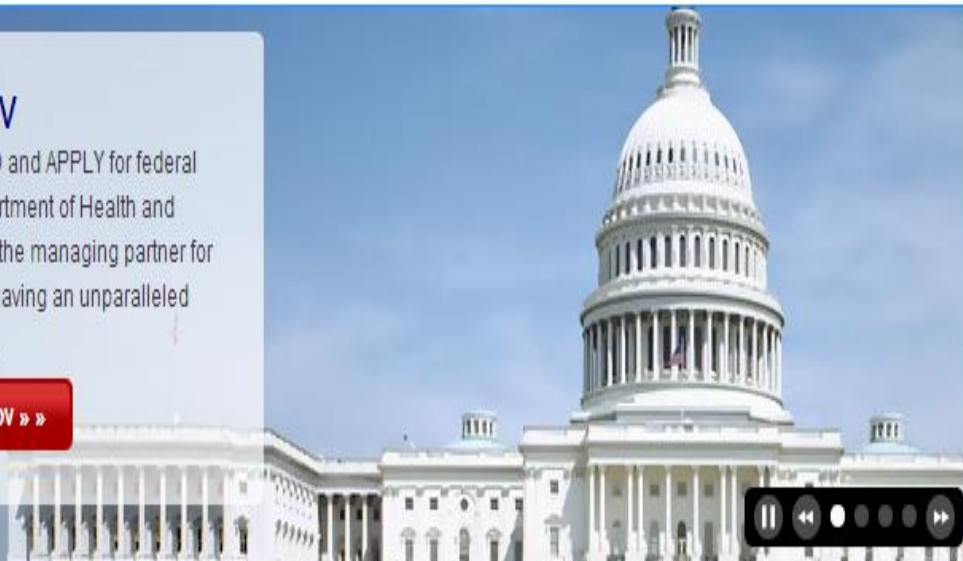
Funding Opportunity #	Opportunity Title	Agency	Open Date ↓	Close Date
<a href="#">AMS-NOP-13-0061</a>	Agricultural Management Assistance Organic Certification Cost-Share Program FY 2013	Agricultural Marketing Service	08/01/2013	08/30/2013
<a href="#">SA-SYLEP-800-13-GR-51</a>	Saudi Young Leaders Exchange Program	U.S. Mission to Saudi Arabia	08/01/2013	08/30/2013
<a href="#">G13AS00105</a>	Cooperative Ecosystem Studies Unit, Gulf Coast CESU	Geological Survey	08/01/2013	08/12/2013
<a href="#">G13AS00109</a>	Cooperative Ecosystem Studies Unit, Great Basin CESU	Geological Survey	08/01/2013	08/12/2013
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<a href="#">PAR-13-301</a>	The Role of the Cytoskeleton in Cellular Aging (R21/R33)	National Institutes of Health	08/01/2013	09/07/2016
<a href="#">G13AS00106</a>	Cooperative Ecosystem Studies Unit, Gulf Coast CESU	Geological Survey	08/01/2013	08/12/2013
<a href="#">PAR-13-295</a>	Biomarkers: Bridging Pediatric and Adult Therapeutics (R21)	National Institutes of Health	08/01/2013	09/07/2016
<a href="#">PAR-13-296</a>	Biomarkers: Bridging Pediatric and Adult Therapeutics (R01)	National Institutes of Health	08/01/2013	09/07/2016
<a href="#">PAR-13-299</a>	Biomarkers: Bridging Pediatric and Adult Therapeutics (R03)	National Institutes of Health	08/01/2013	09/07/2016
<a href="#">L13AS00170</a>	BLM AK CESU - Scenario Planning for Energy and Resources Development	Bureau of Land Management	08/01/2013	08/23/2013
<a href="#">NOAA-NMFS-PRPO-2014-2003832</a>	FY 2014 Species Recovery Grants to Tribes	Department of Commerce	08/01/2013	10/29/2013
<a href="#">NOAA-NMFS-PRPO-2014-2003811</a>	Species Recovery Grants to States (Section 6 Program)	Department of Commerce	08/01/2013	10/29/2013
<a href="#">NNH13ZDA001N-PMDAP</a>	ROSES 2013: Planetary Mission Data Analysis Program	NASA Headquarters	08/01/2013	10/11/2013
<a href="#">PA-FPH-14-022</a>	FY14 Region 9 Nevada (not including Clark, Douglas or Washoe counties) Announcement of Anticipated Availability of Funds for Family Planning Services Grants	Office of the Assistant Secretary for Health	08/01/2013	04/01/2014
<a href="#">PA-FPH-14-020</a>	FY14 Region 9 Republic of the Marshall Islands Announcement of Anticipated Availability of Funds for Family Planning Services Grants	Office of the Assistant Secretary	08/01/2013	04/01/2014




## About Grants.gov

Grants.gov is your place to FIND and APPLY for federal grants. The United States Department of Health and Human Services is proud to be the managing partner for Grants.gov—an initiative that is having an unparalleled impact on the grant community.

[Learn more about Grants.gov »](#)



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## MANAGE SUBSCRIPTIONS

Subscribe now and receive notifications of new grant opportunity postings and updates on Grants.gov. You do not need to be a registered user of Grants.gov to sign-up for this service.

### [Grants.gov RSS Feed](#)

Stay informed about new and updated grant opportunities. Once you see all of the benefits of receiving the Grants.gov RSS feed, you may want to discontinue your email notification subscription. [Subscription Services - Unsubscribe](#)

### [All Grants Notices](#)

Receive daily notification of all new grant opportunities.

### [Notices Based on Advanced Criteria](#)

Select notifications based on specific criteria such as funding instrument type, eligibility or sub-agency.

### [Notices Based on Funding Opportunity Number](#)

Select this option to receive notifications based on Funding Opportunity Number (FON). A FON is a number that a federal agency assigns to its grant announcement.

### [Subscription Services - Unsubscribe](#)

If you receive an error message when you attempt to unsubscribe please send an email to [support@grants.gov](mailto:support@grants.gov). To remove one or more subscriptions please include the email(s) in the message. In the subject line please verify it says "Unsubscribe".



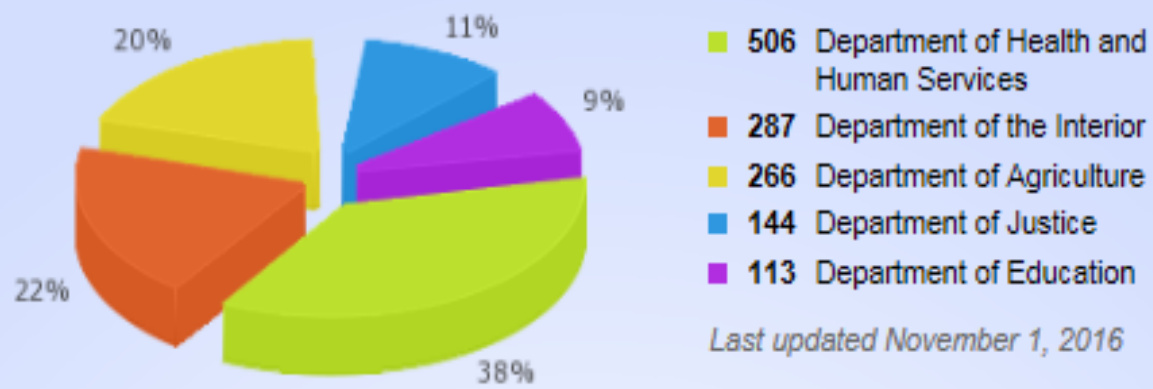
# Competitive Opportunities

- EPA Program Office Websites
  - Check program websites for current funding opportunities (ex: Office of Air and Radiation: <http://www.epa.gov/grants/air-grants-and-funding>)
- EPA Grants Competition Community Forecast
  - <https://www.epa.gov/grants/epa-grant-competition-forecast-calendar-year-2016>
- Catalog of Federal Domestic Assistance (CFDA): [www.cfda.gov](http://www.cfda.gov)
  - Read more about assistance programs
  - Typical funding amounts, types of projects funded, eligible entities, and more

[Home](#)[Programs](#)[Agencies](#)[Regional Agency Offices](#)[General Info](#)[Privacy](#)

## CFDA Statistics: Programs at a Glance

CFDA contains detailed program descriptions for 2,300 Federal assistance programs. The following chart shows the program distribution for the top five issuing agencies.



Last updated November 1, 2016

### About CFDA

Catalog of Federal Domestic Assistance (CFDA) provides a full listing of all Federal programs available to State and local governments (including the District of Columbia); federally-recognized Indian tribal governments; Territories (and possessions) of the United States; domestic public, quasi- public, and private profit and nonprofit organizations and institutions; specialized groups; and individuals.

## Find Programs



Search now! You do not need an account to search the catalog and view Federal assistance programs.

Keyword or Program Number

Assistance Type

**SEARCH**

- [Advanced Search Form](#)
- [Find Programs by Number](#)
- [Find Programs by Agency](#)
- [Added Programs \(since last publication date\)](#)
- [Archived Programs \(since last publication date\)](#)

[Download CFDA 2015 Print Edition](#)



## Source Reduction Assistance

Number: 66.717

Agency: Environmental Protection Agency

Office: Office of Chemical Safety and Pollution Prevention

### Program Information

[Back](#) [Print](#)

#### Authorization (040):

Toxic Substances Control Act, Section 10; Solid Waste Disposal Act, Section 8001(a); Clean Air Act, Section 103(b); Clean Water Act, Section 104(b)(3); Federal Insecticide, Fungicide, and Rodenticide Act, Section 20; Safe Drinking Water Act, Section 1442(a)(1)&(c).

#### Objectives (050):

Under this CFDA announcement, EPA administers two grant programs - the Source Reduction Assistance (SRA) grant program and the Regional Pollution Prevention Information Network Centers (RP2INC) grant program. The goal of the SRA program is to provide grants to support pollution prevention (P2, source reduction and/or resource conservation activities). The goal of the RP2INC program is to fund an organization which will serve as the national coordinator of the regional P2 Resource Exchange Centers. The national coordinator will provide leadership in: framing national P2 initiatives, strengthening collaboration among the regional centers, evaluating P2 information, tools and products, and marketing the centers' services nationally.

For purposes of the grant programs, P2 is defined as any practice which reduces or eliminates the creation of pollutants through: increased efficiency in the use of raw materials, energy,

#### CONTACT INFORMATION

##### Website:

<http://www.epa.gov/p2/pubs/grants/index.htm>

##### Regional or Local Office:

See [Regional Agency Offices](#). RPPINC grant program -

U.S. EPA HQ - Mail Code 7409M: 1200  
Pennsylvania Ave, NW,

Washington, DC, 20460; Contact: Beth  
Anderson, phone: (202)564-8833; fax (202)  
564-8901; email: [anderson.beth@epa.gov](mailto:anderson.beth@epa.gov)

SRA grant program -

U.S. EPA Region 1 (CT, ME, MA, NH, RI,  
VT), Mail Code: OES04-1

5 Post Office Square, Suite 100, Boston, MA  
02109-3912; Contact: Lee Fiske, phone:  
(617) 918-1847; fax: (617) 918-1810; email:

### Uses and Use Restrictions (070):

EPA is interested in supporting pollution prevention, source reduction and resource conservation projects that will provide an overall benefit to the environment by preventing pollutants at the source. Source reduction projects can include but are not limited to: 1) improving facility and institutional operations that reduce pollutant use and exposure, 2) reformulating and procuring products to reduce toxic constituents, 3) providing direct technical assistance to businesses and other organizations, 4) encouraging green product design and manufacturing, 5) conducting outreach, 6) collecting and analyzing data, and 7) integrating pollution prevention concepts into state, regional and tribal environmental multimedia programs. Grant activities must be consistent with the grant guidelines of the statutory authorities listed for this program. The statutory authorities are listed in this CFDA announcement and in the applicable grant solicitations. The statutes authorize EPA to award assistance agreements to support the following activities: "research, investigations, experiments, education/training, demonstrations of new or innovative techniques, surveys and studies." These activities relate generally to the gathering or transferring of information or advancing the state of knowledge. Grant proposals should emphasize this "learning" concept, as opposed to "fixing" an environmental problem via a well-established method. For example, a proposal to install a more energy efficient heating system in the applicant's facility in order to conserve energy, would not, in itself fall within research, studies, demonstrations, etc. All activities in the applicant's proposal must be eligible under one or more of the statutory authorities listed.

Grant recipients and sub-recipients are encouraged to adopt and enforce policies that ban text messaging while driving company-owned or -rented vehicles or government-owned vehicles, or while driving privately-owned vehicles when on official government business or when performing any work for or on behalf of the government. Grant recipients and sub-recipients are encouraged to conduct initiatives of the type described in section 3(a) of the Federal Leadership on Reducing Text Messaging While Driving Executive Order that was signed on October 1, 2009.

### Eligibility Requirements (080)

#### Applicant Eligibility (081):

For certain competitive funding opportunities under this CFDA description, the Agency may limit eligibility to compete to a number or subset of eligible applicants consistent with the Agency's

Twickler, phone: (312) 866-6184; fax: (312) 353-4788; email: twickler.donna@epa.gov.

U.S. EPA Region 6 (AR, LA, NM, OK, TX), Mail Code: 6EN-XP, 1445 Ross Ave. Suite 1200, Dallas, TX 75202; Contact: David Bond, phone: (214) 665-6431; fax: (214) 665-7446; email: bond.david@epa.gov.

U.S. EPA Region 7 (IA, KS, MO, NE), Mail Code: ARTD/TSPP, 901 N. 5th Street, Kansas City, KS 66101; Contact: Marcus Rivas, phone: (913) 551-7669; fax: (913) 551-7065; email: rivas.marcus@epa.gov.

U.S. EPA Region 8 (CO, MT, ND, SD, UT, WY), Mail Code: 8P-P3T, 999 18th Street, Suite 300, Denver, CO 80202-2466; Contact: Linda Walters, phone: (303) 312-6385; fax: (303) 312-6044; email: walters.linda@epa.gov.

U.S. EPA Region 9 (AZ, CA, HI, NV, and Pacific Islands and Tribal Nations subject to U.S. law), Mail Code: WST-7, 75 Hawthorne Street, San Francisco, CA 94105; Contact: Jessica Counts-Arnold, phone: 415-972-3288; fax: (415) 947-3530; email: counts-arnold.jessica@epa.gov.

U.S. EPA Region 10 (AK, ID, OR, WA), Mail Code: AWT-128, 1200 Sixth Avenue, Suite 900, Seattle, WA 98101; Contact: Carolyn Gangmark, phone: (206) 553-4072; fax: (206) 553-8338; email: gangmark.carolyn@epa.gov.

Headquarters Office:  
Michele Amhaz, Office of Pollution Prevention and Toxics, Pollution Prevention Division, Environmental Protection Agency, 1200 Pennsylvania, Ave., N.W., (7409-M),



# Other Resources

- EPA Grants 101 Tutorial
  - <http://www.epa.gov/grants/epa-grants-101-tutorial>
- Competition Information
  - <https://www.epa.gov/grants/policy-competition-assistance-agreements-o>
- Grants.gov Resources
  - Applicant Resources <http://www.grants.gov/web/grants/applicants.html>
  - Organization Registration <http://www.grants.gov/web/grants/applicants/organization-registration.html>
  - Grants.gov User Guide <http://www.grants.gov/help/html/help/index.htm>
  - Workspace Information <http://www.grants.gov/web/grants/applicants/workspace-overview.html>



NEW!

# Preparing Proposals

- Each funding opportunity announcement has unique instructions and requirements
- Read the announcement for:
  - Eligibility information, deadlines, proposal content, review criteria, and more
- EPA's Competition Policy  
<https://www.epa.gov/grants/epa-order-57005a1-epas-policy-competition-assistance-agreements>
  - Familiarize yourself with EPA's policy on competition

# Types of Announcements

- Request for Proposals (RFP)
  - Abbreviated application: workplan and a few forms
- Request for Initial Proposals (RFIP)
  - 2 Phases: (1) EPA receives initial proposals  
(2) EPA requests full proposals from highest ranking applicants
- Request for Application (RFA)
  - Submission includes all forms and certifications necessary for award

# Announcement

## Contents/Highlights

- OMB Format in Title 2 of the CFR

<http://www.ecfr.gov/cgi-bin/text-idx?SID=a3cd76e8a52637c11fd0e310a50b7f4d&node=2:1.1.2.2.1.6.51.23.5&rgn=div9>

- Section I
  - Describes types of projects
  - What proposal has to address



# Announcement Content/Highlights

- Section II
  - expected number of awards
  - expected funding amount
- Section III
  - list of eligible entities
  - Cost share/matching requirements if any
  - Threshold eligibility criteria:
    - may include legal, policy, relevance, programmatic, administrative, and/or financial criteria that have the effect of making an applicant, proposal/application, or project eligible or ineligible for award

# Announcement Highlights

- Section IV
  - Content and form of application
    - Address Section I (program info), Section III (threshold criteria) and Section V (evaluation criteria)
  - Submission method (electronically thru grants.gov is required for initial applications)
  - Submission dates and times
  - Pay attention to deadlines and page limits
  - Administrative and national policy requirements
    - <http://www.epa.gov/grants/epa-solicitation-clauses>

# Announcement Highlights

- Section V
  - Ranking criteria
    - Criteria used to evaluate proposals
    - Must address ranking criteria in proposals such as
      - Programmatic Capability
      - Past Performance under grants
      - Environmental Results-plan for measuring progress towards achieving outputs/outcomes
      - Timely Expenditure of Grant Funds
      - Budget and Leveraging
      - Technical approach
    - Other factors (in some announcements)
  - Review and selection process

# Announcement Highlights

- Section VI
  - Award notices
  - Administrative and national policy requirements  
<http://www.epa.gov/grants/epa-solicitation-clauses>
  - Reporting
  - Dispute resolution process and debriefings  
<http://www.epa.gov/grants/dispute-resolution-procedures>
  - Debriefings for constructive feedback



# Announcement Highlights

- Section VII
  - Agency Contacts
- Section VIII
  - Other information

# Modifications

- EPA occasionally modifies announcements
  - Due dates, clarification of requirements, etc
- Automatic Notification
  - Sign up on [grants.gov](https://www.grants.gov) for automatic notification of modifications to specific announcements
  - Modifications posted on [grants.gov](https://www.grants.gov)

# Communications with Applicants

- See Section 11 of the Competition Policy  
<https://www.epa.gov/grants/epa-order-57005a1-epas-policy-competition-assistance-agreements>
- Limitations on what can be discussed and when
- Pre-proposal Assistance
  - Many programs will post Q&As on a website
  - Some programs offer conference calls/webinars where applicants can ask questions
  - This type of information is usually in Section IV or VII of announcements, if applicable

# Communications with Applicants

- EPA can:
  - Answer applicant eligibility questions-if uncertain if you are eligible or your project is eligible ask before proposal submission
  - Clarify info on administrative aspects of proposal submission
  - Respond to requests for clarification of the announcement
  - NOTE: Clarifications that result in changes to the announcement must be communicated (via modification to the announcement) to all potential applicants

# Communications with Applicants

- EPA cannot:
  - Offer to write proposals for applicants
  - Review or comment on draft proposals
  - Provide information on the Agency's approach to evaluating proposals beyond what is described in Section V of the announcement
  - Provide a competitive advantage to any applicant



# Competitive Process

1. EPA prepares announcement
2. EPA posts announcement on program office website and grants.gov
3. EPA receives applications/proposals from applicants
4. EPA evaluates proposals and makes selections
5. Issues awards
  - Note: Award Official will check the Federal Awardee Performance and Integrity Information System (FAPIIS) prior to award to ensure applicant is qualified (see 2 CFR 200.205)

# Questions?

Bruce Binder

[Binder.Bruce@epa.gov](mailto:Binder.Bruce@epa.gov)

Elizabeth January

[January.Elizabeth@epa.gov](mailto:January.Elizabeth@epa.gov)

Val Swan-Townsend

[Swan-Townsend.Val@epa.gov](mailto:Swan-Townsend.Val@epa.gov)