

Renewable Energy Projects Greg Nelson, Director Utility Services Public Service Company of New Mexico

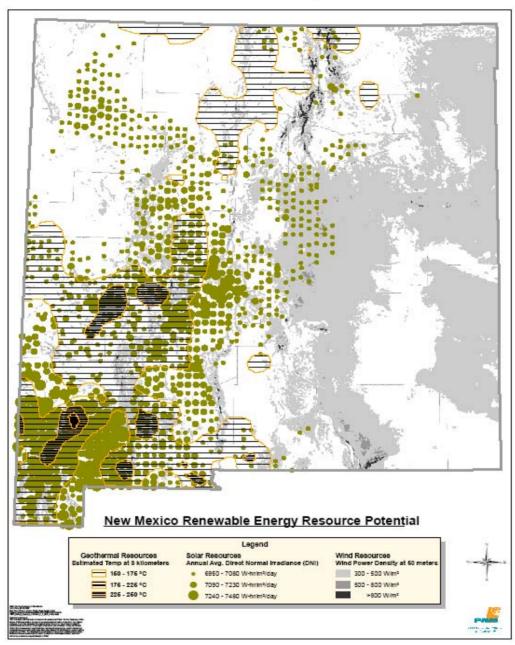


Utility RE Needs = NM Renewable Portfolio Standard

- Based on Energy per year as a percent of retail load
 - 6% through 2010
 - 10% 2011-2014
 - 15% 2015-2020
 - 20% 2020+

- Must be provided from a diverse portfolio beginning in 2011
 - Wind and Solar each 20% of portfolio
 - Biomass/Geothermal 10% of portfolio
 - Distributed resources 1.5% growing to 3% (2015) of portfolio
 - Balance is discretionary

New Mexico Renewable Energy Potential







What are some renewable energy issues?

Operation

- Low capacity factors and/or small plant sizes translate into higher costs – must meet Reasonable Cost Threshold
- Lack of dispatchability, or economic penalty for dispatching resource vs. must run
- Intermittent Resource (solar and wind)
- Power must be supplied around the clock

Transmission

- Inefficient utilization of transmission capacity (must contract for 100% capacity factor)
- Lack of available transmission capacity
- Siting
 - Proximity to load centers
 - Proximity to needed resources and infrastructure
 - Site complexities (ownership, characteristics/contours, contamination, etc.)



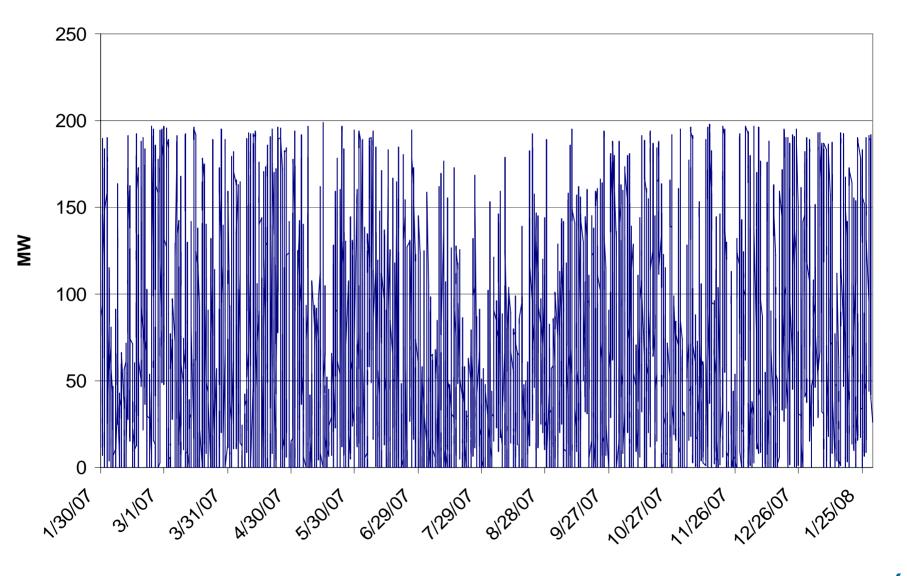
PRC process and timing for development

- Request for Proposals (RFP) process (7-10 months)
 - Create RFP (2 months)
 - Issue RFP (2 months)
 - RFP Analysis (1-2 months)
 - Negotiations (2-4 months)
- Regulatory approval process (3-15 months)
 - Include desired resource in annual Renewable Energy Procurement filing (3-6 months)
 - Or make CCN filing (6-15 months)
- Project Construction (12-36 months)
- Total time to get project developed (2-5 years!)

Economic incentives and financing RE projects

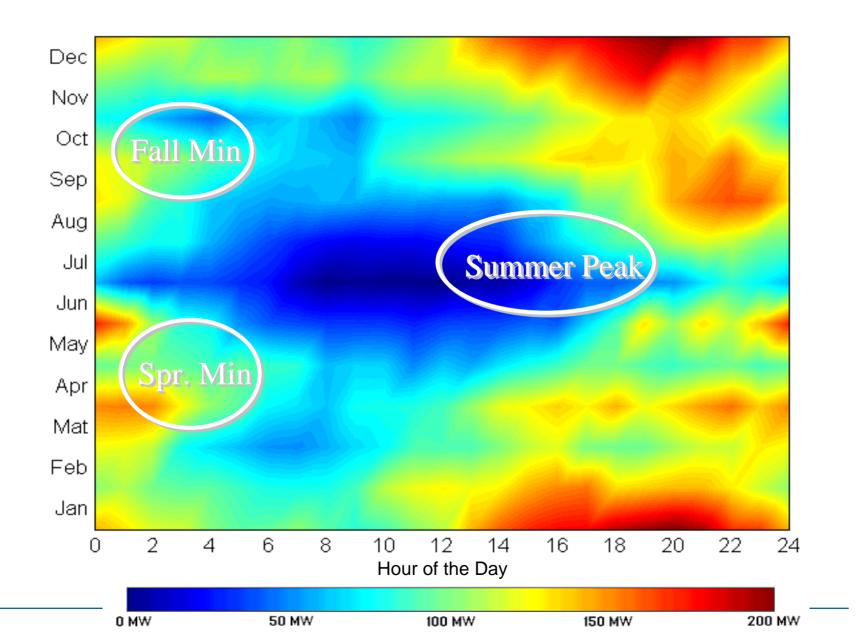
- Incentives
 - Cost of money
 - Direct Loans
 - Loan Guarantee with no Fee
 - Tax-Exempt Financing
 - Cost reduction
 - Accelerated Depreciation
 - Cost Sharing
 - Federal tax incentives
 - Investment Tax Credit (ITC)
 - Production Tax Credit (PTC) with a Fixed Rate
 - NM State tax incentives
 - Investment Tax Credit (ITC)
 - Production Tax Credit (PTC) with a Variable Rate and Cap
 - Local tax incentive
 - Property Tax Exemption

- Financing
 - Combination of debt and equity
 - Utilities typically at 50/50
 - Independent power producers 70/30 or more
 - Monetization of tax credits
 - Taxable entity with ability to take all of the tax credits in 1st year of operation



Resources

PNN



PN Resources

7.



One day (1-minute intervals) from TEP Springerville

